

Message Text

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ORIGIN EB-07

INFO OCT-01 EUR-12 ISO-00 L-03 FRB-03 OMB-01 TAR-01 SP-02

AGR-05 AID-05 CIAE-00 COME-00 INR-07 IO-10 LAB-04

NSAE-00 OIC-02 SIL-01 STR-04 TRSE-00 CIEP-01 CEA-01

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COMMERCE:AMACONI

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R 160109Z AUG 75

FM SECSTATE WASHDC

TO AMEMBASSY LONDON

C O N F I D E N T I A L STATE 195027

E.O. 11652: N/A

TAGS: ETRD, EARG

SUBJECT: COFFEE: OUTLOOK FOR OCTOBER ICA NEGOTIATIONS

1. DEPARTMENT AGREES IT MIGHT BE USEFUL TO HAVE INFORMAL
MULTILATERAL EXCHANGE BETWEEN LONDON REPS PRIOR TO OCTOBER
NEGOTIATING SESSION. HOWEVER, WE ALSO THINK RAFFAELLI IS
CORRECT IN POINTING OUT THE COMPLICATIONS LIKELY TO BE
CAUSED BY THE CONFLICT WITH THE COCOA NEGOTIATIONS IN
GENEVA. IN OUR OWN CASE, THE PEOPLE WHO BACKSTOP COFFEE
DISCUSSIONS IN SEVERAL AGENCIES ARE LIKELY TO BE TIED UP
IN GENEVA AND WE WOULD FIND IT DIFFICULT TO STAFF AND CLEAR
INSTRUCTIONS ON MATTERS OF SUBSTANCE. ADDITIONALLY, WE
WOULD NOT HAVE THE ADVANTAGE OF THE KIND OF IMMEDIATE
ACCESS TO TECHNICAL ADVISORS FROM INDUSTRY THAT IS AVAILABLE
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AT FORMAL MEETINGS. FOR THESE REASONS, WE WOULD AGREE THAT
IT MIGHT BE DESIRABLE TO PROVIDE A LONGER GAP BETWEEN
THE COFFEE AND COCOA MEETINGS BY MOVING COFFEE TO NOVEMBER
3-21. HOWEVER, WE WOULD NOT WISH TO APPEAR TO BE PUSHING

FOR A POSTPONEMENT.

2. OUR CURRENT THINKING ON A NEW ICA IS MUCH ALONG EARLIER LINES. HOWEVER, IT APPEARS TO US THAT THE OUTLOOK FOR THE NEXT SEVERAL YEARS IS FOR PRICES AT LEVELS WHICH WOULD HAVE RESULTED IN SUSPENSION OF QUOTAS AND CONTROLS IF AN ICA HAD

BEEN IN EFFECT. THEREFORE, WE SEE A NUMBER OF ADVANTAGES IN PROCEEDING TO NEGOTIATE A COMPLETE ICA WITH FULL ECONOMIC PROVISIONS AND IMPLEMENTING RESOLUTIONS BUT WITH THE UNDERSTANDING THE OPERATING FEATURES WOULD NOT BE ACTIVATED UNTIL THE COUNCIL DECIDES THE SUPPLY OUTLOOK WARRENTS. WE DO NOT THINK THIS WOULD PRESENT ANY NEW PROBLEMS IN SECURING RATIFICATION.

3. WE HAVE REVIEWED THE DRAFT ARTICLE ON PROCESSED COFFEE DISCUSSED BY CALAZANS AND INGERSOLL IN JULY. IT APPEARS SATISFACTORY TO US AND WE WOULD BE INTERESTED IN LEARNING WHETHER RAFFAELLI HAS SECURED ITAMARATI'S APPROVAL. OUR ONLY SUGGESTION WOULD BE EDITORIAL CHANGES TO PARA FOUR TO READ AS FOLLOWS: QUOTE NOTHING IN THIS AGREEMENT SHALL PREJUDICE THE RIGHT OF ANY MEMBER TO PREVENT OR REMEDY INJURY TO, OR AVOID DISRUPTION OF, ITS COFFEE SECTOR BY IMPORTS AND TO PREVENT UNFAIR COMPETITION FROM IMPORTS OF PROCESSED COFFEE. UNQUOTE SISCO

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